No-Code Days Keynote: **The Future of Business and Automation**

Employee empowerment and freedom

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Green economy and focus on sustainability

Greater resilience and efficiency

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Connected workforce work from anywhere & with anyone

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Balance between social and economic goals

The talent challenge and non-traditional hiring New geopolitical and international flows

> Value-driven leadership

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SIGNS OF A NEW ERA

Expansion of no-code and Al

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Investments in digital continue to grow despite the recession

Continuous progress of digital transformation

Obsession with customer experience

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LEADERSHIP AND MANAGEMENT

PROCESSES AND SYSTEMS

> HOLISTIC ORGANIZATION

STRATEGY AND DECISION MAKING

PEOPLE AND CULTURE \odot

How big is an impact of a direct manager on the employee's engagement score?



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* according to Gallup

On average, out of 10 people, how many individuals have a natural talent to lead and manage? \odot

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Gallup

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Leadership and Management

	90s	2000s	2020s		
Key power	Authority	Management	Leadership		
Delegation	Compliance	Performance	Potential		
Role of values	Declaration	Guidance	Core of business		
Driver of results	Policy	Productivity	Purpose		
Key stakeholders	Investors and leadership team	Leadership team, investors, key employees	Entire ecosystem (inc. partners, customers, etc.)		

LEADERSHIP AND MANAGEMENT

PROCESSES AND SYSTEMS

> HOLISTIC ORGANIZATION

STRATEGY AND DECISION MAKING PEOPLE AND CULTURE

Was Peter Drucker right: does culture eat strategy for breakfast?

97%

of managers in the U.S. say a candidate's alignment with the company's culture is equal to or more important than skills and experience.

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People and Culture

	90s	2000s	2020s
Motivation	Financial	Self-realization	Mission
Retention	Promotion	Progression	Adaptability
Workplace	Static – in office	Semi-flexible	Work from anywhere
Feedback	Annual	Multiple cycles	Non-stop and data-driven
Skill advancement	Correction	Development	Autonomous self-directed learning

Leading a nationwide team of 2,000 salespeople through strong culture and an "always win" approach

Jim Slomka CRO BSN Sports



LEADERSHIP AND MANAGEMENT

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Strategy and Decision Making

	90s	2000s	2020s	
Goal	Bigger market share and profitability	Customer loyalty and growth	Long-term sustainability and eternity	
Basis	Experience	Data	Social responsibility	
Intent	Product differentiation	Unique value	Vision and innovation	
Competitive advantage	Operational cost	Talent	Resilience	

Modern strategies that work in the modern world

Roger Hurwitz Managing Partner Volition Capital



LEADERSHIP AND MANAGEMENT

PROCESSES AND SYSTEMS

> HOLISTIC ORGANIZATION

STRATEGY AND DECISION MAKING PEOPLE AND CULTURE Out of 100 cases of your interaction with any organization, how many times do you wish its processes and operations have been improved?

Processes and Systems

Organizational structure

Process improvement

Change management

> Focus of software

> Role of IT

90s

Rigid and hierarchical

Based on errors and suggestions

Planned and project-based

Data access

Limited and special function

Partnership with business

2000s

Function-based

and flexible

Innovation-

Formalized

automation

discipline

Process

driven

Flat with shared ownership

2020s

Fully digital and Al-assisted

Holistic, fluid and immediate

Digital differentiation

Technology democratization and governance Solving country-wide problems with technology, data, and an agile approach

Nir Ron Innovation Manager Netevei Israel



Monolithic architecture

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Composable no-code architecture





2030

2010



Comparison of Eras

	90s	2000s	2020s
Change agent	Software developer	Administrator	No-code creator
Deployment timeframe	Years	Months	Weeks/days
Deployment methodology	PMBOK/ PRINCE2	Agile SCRUM	No-Code Playbooks
Involvement of business function	Approve the documentation	Collaborate on requirements and accept the system	Design, configuration and ongoing change
R&D focus	Features	Capabilities, integrations and extensibility	Components and visual no-code tools

No-Code is Taking Markets by Storm



70% of large organizations will use no-code development by 2025 80%

80% of software developers agree that the no-code approach helps to increase efficiency of resources 26% of senior executives labeled no-code as the most important digital transformation investment this year

26%

Welcome to the Next Era of Automation